



Cruise Ship - Shop Assistant

Salary: € 750,-

Commission approx. € 300 - € 700,- per month

(Depending on commission earnings, the concession/cruise line and itinerary)

Retention bonus of ½ basic monthly salary paid after finishing second contract term and each finished contract thereafter;

The primary responsibility of a Shop Assistant is to achieve and exceed sales goals through highly developed promotional and visual skills. However, we are not looking for 'plain sales staff'. We are looking for enthusiastic and motivated crew members that take the extra step to get satisfied customers. Generating sales through customer care, while baring the B&S company standards in mind.

Besides working for a fast growing company, this job opportunity gives you the chance to travel to different places in the world. Once the ship is in port, the majority of the time you are able to go ashore and explore these destinations.

While gaining working experience in our company and extra training there are possibilities to become an Ass. Shop Manager or Shop Manager as well. This can be on our Cruise Vessels, or in one of our retail activities on land (Airports and Military) as well. When looking for managers we mainly like to recruit persons that have had previous working experience as shop assistants for our company.

Candidate Profile:

- Energetic Personality;
- Friendly approach and well-groomed appearance;
- Fluent in English language skills;
- High school diploma or equivalent;
- Ability to live and work on ships for 6 – 8 months continuously (depending the rotation);
- Be flexible regarding work schedules, job duties and job locations;
- Positive previous employment references.

Benefits:

- Salary:
 - Basic guaranteed salary: € 750,- ;
 - Commission: € 300 - € 700,- ;
(depending on weekly sales targets, vessel, itinerary, etc. Targets are set on a monthly basis and are send to Shop Manager every month on the 25th day for the coming month)
 - Retention bonus of ½ basic monthly salary paid after finishing second contract term and each finished contract thereafter;
 - Salary payments every month on the 6th working day;
 - Commission payments (for previous month) on the 6th working day;
- Contract Length / Working hours:
 - Contract length approx. 6-8 month on, depending on rotation and needs. Followed by approx. 2 month unpaid vacation;
 - Working 7-days-a-week;
 - Working hours approx. 10 hours a day;
(This will vary depending on the ship's itinerary. Each employee is expected to work while the ship is a sea as well as working during some port time. For example see below)
 - Port day; working from 18.00 – 00.00;
 - Sea day; working from 09.00 – 00.00 (with breaks);
 - Special events like Embarkment, Delivery, Fashion Show, Tasting, etc.



- Accommodation / Uniform:
 - Free of charge cabin with private bathroom, shared with a colleague;
 - All on board meals are free of charge for employees;
 - B&S provides: Shirt/Blouse/Gillet/Scarf and safety shoes;
 - Crew member brings the following on his own expenses:
Black pants / Black Skirt with Black Jacket & Black Dress Shoes.
- Air Travel Expenses:
 - Travel to embark the ship at cost of employee;
 - Travel home after finishing complete contract is paid by B&S;
(*Itinerary in Europe → Max € 350,- / American Itinerary → Max € 700,-*)
- Other Benefits:
 - Employee discount of 20% on onboard merchandise purchases;
 - Free Medical coverage is provided for the duration of the contract;
 - Several trainings provided (on and off the ship).

Requirements:

In order to be able to travel to the ship you will need a valid passport. In some cases a valid C1D Visa might be needed as well. Besides documentation there are vaccinations that are needed before you can attend work on a Cruise Ship. These include standard vaccinations (Tetanus, Polio, Diphtheria), and according the itinerary may include additional vaccinations as well)

Before you will be allowed to work on any ship you will also need the following document:

- Valid STCW 95 certificate
- Crowd management Certificate
- Security Awareness Certificate
- Valid ENG1-Medical certificate or equivalent
- Clear Police Criminal Background Check (*not older than 6 months prior to embarking*)
- Seaman's Book
- Valid Passport
- Valid C1D-Visa

After your approval B&S will help you with and advise/inform you on all documents needed.